

Infocom Corporation

Financial Results Briefing for the 1Q FY2016

July 26, 2016



Net Business



Healthcare



GRANDIT

FY16 1Q Earnings Highlights (Consolidated)

(Unit: 100 million yen, %)	FY15 1Q	FY16 1Q	YoY	
	Amount	Amount	Change	% Change
Net sales	86.8	89.0	+2.1	+2.5
Operating profit (Operating margin)	1.5 (1.8)	1.6 (1.8)	+0.1	+5.1
Ordinary profit	1.7	1.6	-0.1	-3.7
Quarterly net profit attributable to owners of parent	0.8	0.5	-0.3	-35.8

◆ Sales increased; profit was almost flat YoY.

Business Areas and Segment Structure

Business Solution Group

- Hospitals
- Pharmaceutical companies
- Health industry



Health IT



Business
Software

- **ERP GRANDIT®**
- Emergency contact/safety confirmation
- Document management, etc.

- Textile makers
- Trading companies
- Pharmaceutical wholesalers
- Cell-phone companies



Enterprise
Service
Management



**Digital
Entertainment**

- E-book
- E-commerce
- Contents delivery for women, music

Digital Entertainment Group

Note: Those indicated by boldface are core businesses in the medium-term management plan.

Business Solution Results (Consolidated)

(Unit : 100 million yen, %)	FY15 1Q	FY16 1Q	YoY	
	Amount	Amount	Change	% Change
Net sales	45.8	43.3	-2.5	-5.5
Operating profit/loss (Operating margin)	-1.8 (-)	-3.3 (-)	-1.5	-

◆ Net sales: The decrease was due to further concentration of sales in the 2H of health IT and corporate package products.

◆ Operating loss: Because of the decrease above, net sales were not sufficient to offset up-front investments in new businesses.

Digital Entertainment Results (Consolidated)

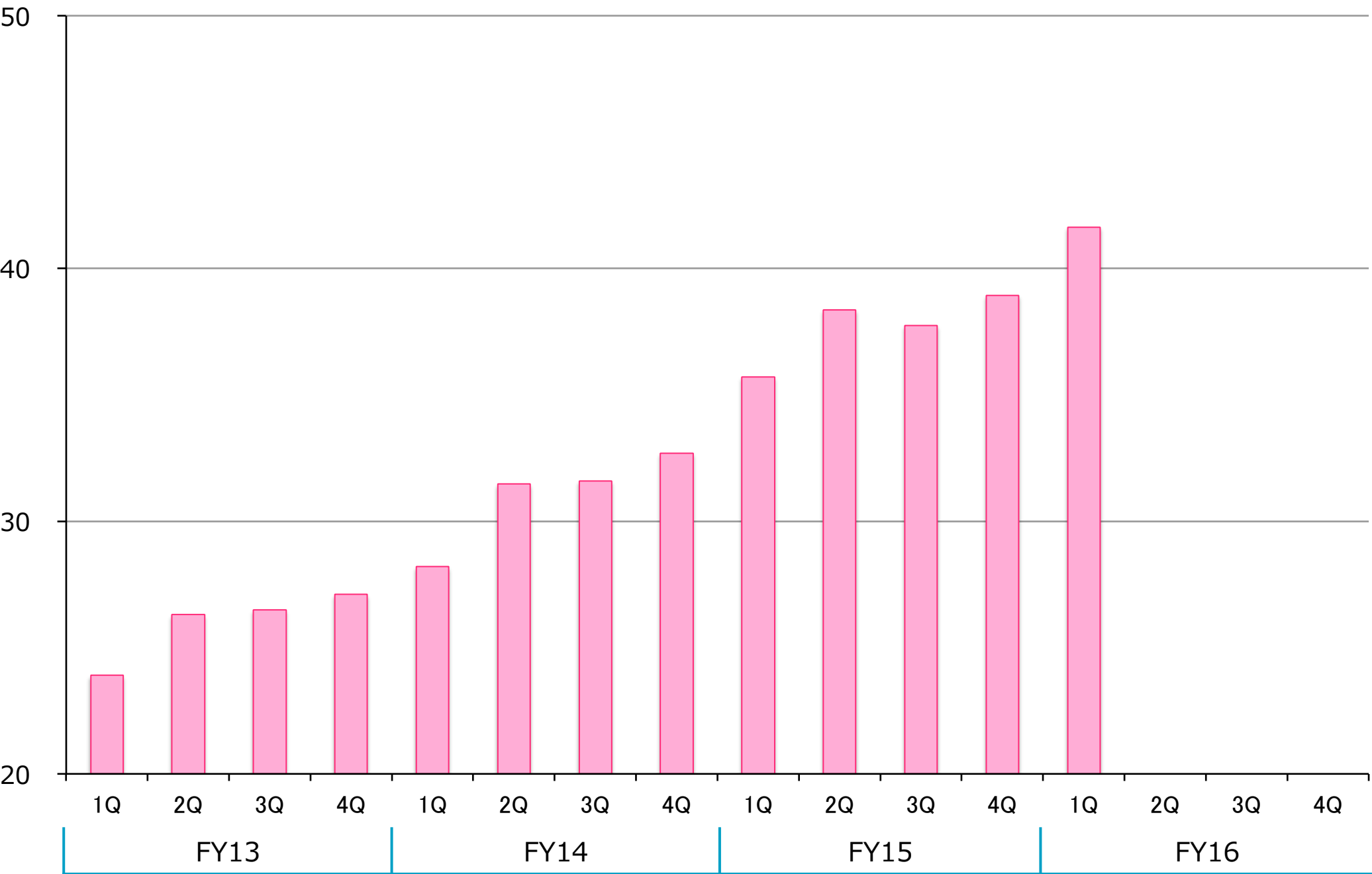
(Unit: 100 million yen, %)	FY15 1Q	FY16 1Q	YoY	
	Amount	Amount	Change	%Change
Net sales	41.0	45.7	+4.7	+11.5
Net sales of e-book	35.7	41.6	+5.9	+16.6
Operating profit (Operating margin)	3.3 (8.1)	4.9 (10.9)	+1.6	+49.2

◆ Net sales: Posted a new quarterly high due to strong sales of E-book distribution services.

◆ Operating profit: Increased significantly, driven by growth in net sales of E-book distribution services.

Digital Entertainment E-book Distribution Services Net Sales Results

(Unit: 100 million yen)



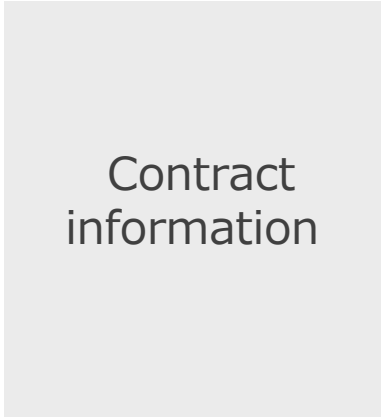
FY16 Outlook (Consolidated)

(Unit: 100 million yen, %)	FY15			FY16 Outlook				
	1H	2H	Full year	1H	2H	Full year	Change (Full year)	%change (Full year)
Net sales	187.3	215.8	403.1	200.0	250.0	450.0	+46.9	+11.6
Operating profit (Operating margin)	12.0 (6.4)	32.2 (14.9)	44.2 (11.0)	12.5 (6.3)	37.5 (15.0)	50.0 (11.1)	+5.8	+12.9
Ordinary profit	12.4	33.1	45.5	12.5	37.5	50.0	+4.5	+9.7
Net profit attributable to owners of parent	-11.0	18.2	7.2	7.0	23.0	30.0	+22.8	+311.8
Net profit per share (yen)	26.64			109.72			+83.08	+311.9
ROE (%)	3.5			13.3			+9.8	

◆ There has been no change from the performance outlook released on April 28, 2016.

Contact Information

This document is provided for the purpose of providing information about the Company and its performance, not for the solicitation of investments in securities issued by the Company. In addition, there may be some management indicators, amount changes, or percentage changes that differ from the figures stated in this document because the figures in this document are shown in units of 100 million yen. This document is created on the basis of data that was current as of June 30, 2016, except for some data. The names of the companies, services, and products stated in this document are trademarks or registered trademarks of the respective companies. The opinions and forecasts included in this document are judgments of the Company as of the date of preparation, and the Company does not guarantee the accuracy or completeness of the information, which might change as new data becomes available.



Contract
information

Infocom Corporation

Shinya Tanaka,
Head of Corporate
Communications Office

TEL : 03-6866-3160